

# Optiv and ThreatQ – Working for You

PARTNER SERVICE BRIEF

THREATQUOTIENT A

# Amplified Threat Intelligence: Don't Miss the Bigger Picture

#### The Evolution of Optiv gTIC

Since its conception in 2013, Optiv's Global Threat Intelligence Center (gTIC) has provided clients with comprehensive data surrounding past, current and evolving threats within the cybersecurity landscape. At the end of 2019, Optiv upped the ante by integrating real-time contextualized threat intelligence into our core Optiv services and products through our Threat DNA Platform and ThreatBeat Service. Optiv stands as the cyber advisory and solutions leader because of our depth and breadth of partnerships across all areas of the cyber industry, which brings us to one of our top threat intelligence platform (TIP) partners, ThreatQuotient.

#### ThreatQ Platform

ThreatQ offers an open and extensible security operations and threat intelligence platform clients can use for threat intelligence management, threat hunting, incident response (IR), spear phishing, alert triage and vulnerability management. This flexible platform supports both standard and custom integrations with the ability to deploy on-premises, hybrid and within cloud-based environments.

### **Heightened Threat Intelligence for Your Business**

Optiv utilizes ThreatQ's Platform to complement our holistic approach to security, and to help support a multitude of different offerings within our Security Operations, Threat and Remediation services. ThreatQ assists with detection and response to drive faster response times, improved accuracy in predictive intelligence to supplement Optiv analyses and investigative leverage to power Optiv's forensic teams.

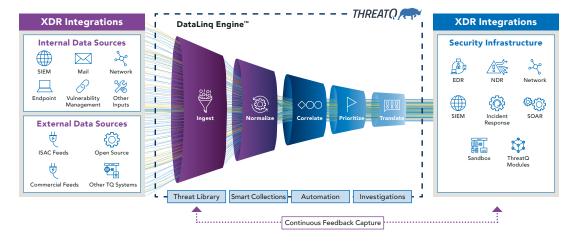
## The ThreatQ Platform is used to power Optiv offerings

ThreatQ's intelligence methods are used to power Optiv offerings. These include (but aren't limited to):

- Managed Extended Detection and Response (MXDR)
- Incident response (IR)
- Vulnerability management
- Threat hunting
- Co-managed SIEM
- Managed endpoint detection and response (MEDR)
- Strategic intelligence offerings
- Many other MSSP offerings

### ThreatQ DataLing Engine

ThreatQ DataLinq Engine takes a unique approach to make sense of data in order to accelerate detection, investigation and response. The DataLinq Engine starts by enabling data in different formats and languages, and from different vendors and systems, to work together. From there, it focuses on getting the right data to the right systems and teams at the right time, rendering security operations more data-driven, efficient and effective.



### ThreatQ + Optiv Numbers at-a-Glance\*

### 10 million

Optiv has collected over 10 million indicators of compromise (IOCs). These IOCs are used by nearly every Optiv client to enhance monitoring, prevention and mitigation efforts

### 8,000 variants of malware

Optiv is tracking over 8,000 variants of malware. These malware families have been analyzed and correlated to hundreds of Optiv-identified campaigns across the threat landscape

### 4,000 threat actor personas

Optiv is tracking over 4,000 threat actor personas. These adversaries have been attributed to many Optividentified attacks across the threat landscape

### 50,000 vulnerabilities

Optiv is tracking over 50,000 vulnerabilities.
These exploits and vulnerabilities are utilized by Optiv security resources in proprietary research and remediation management efforts

### Why Clients Choose Optiv



### **Expert Minds**

Optiv's security professionals are dedicated to helping you achieve results and realize value. Our team of 1,600+cybersecurity experts work hard to deliver superior results and cutting-edge research to solve your complex, real-world security problems.



### **Leading Best Practices**

Our knowledge of leading best practices helps Optiv formulate security recommendations tailored to meet your specific business objectives.



#### **Client-First Culture**

Optiv's passion for security and our commitment to quality results means we focus on the right solutions to meet your needs.



#### **Proven Methodologies**

Optiv has developed proven methodologies to help ensure superior outcomes for your projects and programs.

### How We Do It Better



6 global delivery centers



800+ field staff dedicated to client success



50 billion events managed annually



2500+ technology certifications



20,000 security incidents managed annually



250,000 cases managed annually



7,000+ clients served in more than 65 countries



Our experts facilitate business outcomes that reduce cost, mitigate risk and improve the maturity of your security operations, no matter how big or small your business



Optiv's approach leverages smart automation to achieve faster time to detect and respond to security events. Automating the manual tasks normally performed by security analysts lets them spend more of their time on higher value activities



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### **Secure greatness**™

Optiv Security is the cyber advisory and solutions leader, delivering strategic and technical expertise to more than 7,000 companies across every major industry. We partner with organizations to advise, deploy and operate complete cybersecurity programs from strategy and managed security services to risk, integration and technology solutions. With clients at the center of our unmatched ecosystem of people, products, partners and programs, we accelerate business progress like no other company can. At Optiv, we manage cyber risk so you can secure your full potential.

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<sup>\*</sup>All of this is conducted from inside the ThreatQ platform.